# Insights Into the UW Process & Operations



# Where the magic happens



Prioritization
Service Standards
Automation
Integration
T.O.M.



Self-Service

- Loss Runs
- S.O.C
- Renewal Apps
- Status
- Policies, IDC
- Invoices
- Endt Requests
- A/R
- Claims

AMS download
Online payments

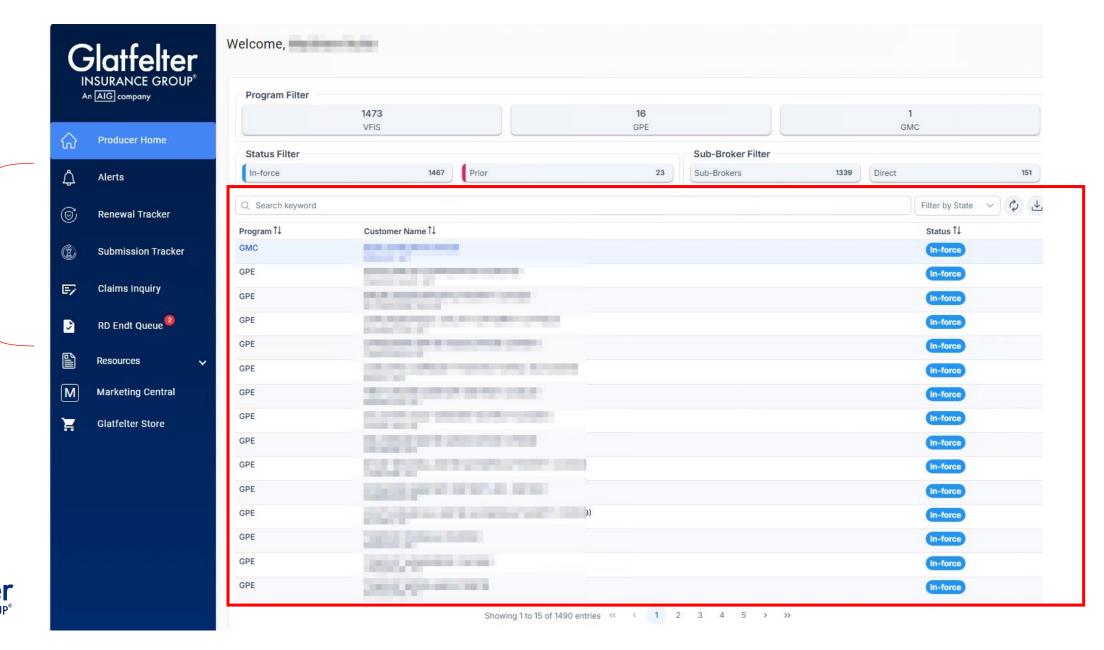
**INTERNAL EFFICIENCY** 

**EXTERNAL EASE OF BUSINESS** 

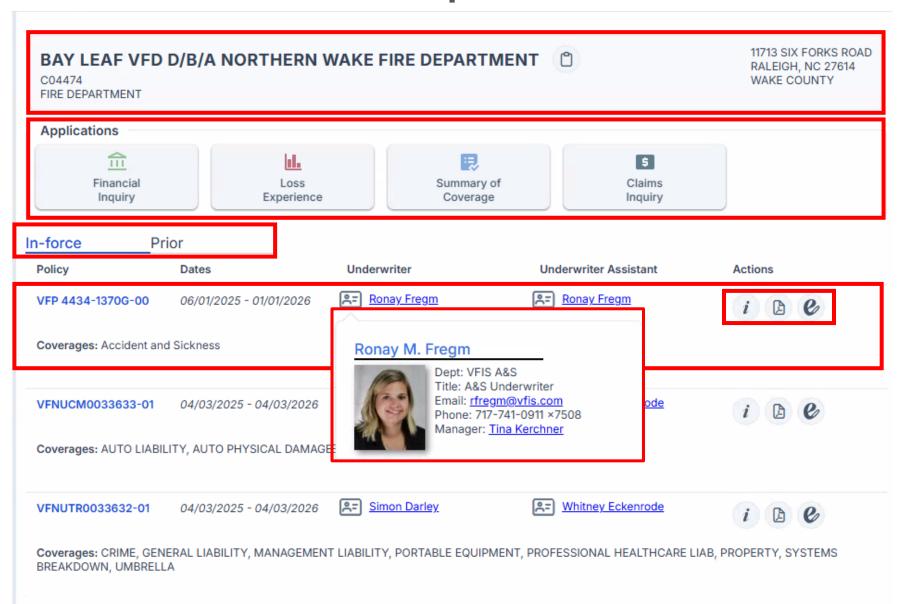
#### **Producer Portal: Self-Service**

Cross-account tools

An AIG company



## **Producer Portal: Client Specific**



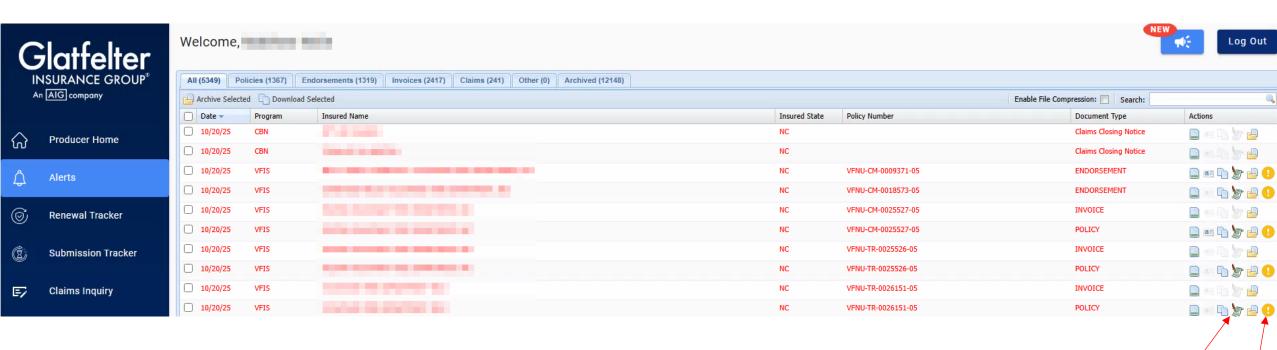


#### **Producer Portal: Document Alerts**



S.O.C

Report Error



- Policies / Endorsements
- Loss Payee copies
- Auto ID Cards
- Invoices

- Claims Closing Notices
- Loss Payee copies
- Broker Statements (agency bill)
- Broker Commission Statements (direct bill)

# Let's win – perfect the hand-off!



Txn Type	Annual #	Mo. Per UW	Mo. Per UA
New Business (accounts)	800	6.1	2.6
Renewals (accounts)	13,124	99.4	42.1
Endorsements (transactions)	21,387	162.0	68.5



#### **New Business: Best Practices**

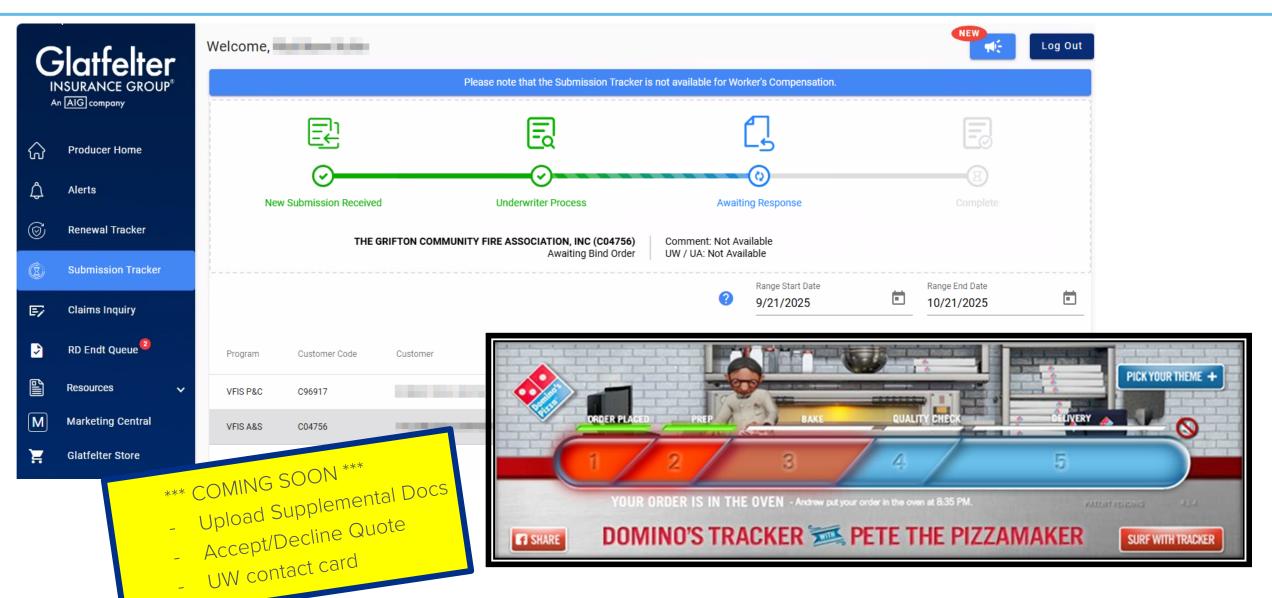


- 1. A complete application is a happy application.
- 2. Email all material to submissions@vfis.com.
- 3. Reply to emails in a timely manner.
- 4. Check the status on the **Submission Tracker**.
- 5. Reply with a Bind Order.
- 6. If working with a Regional Director, cc them.



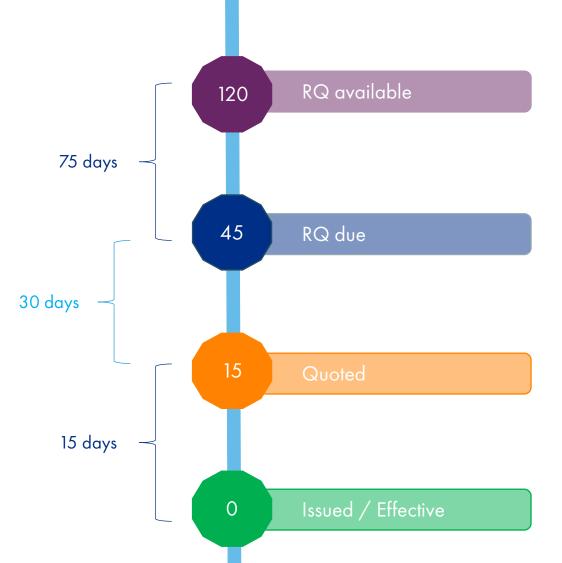
#### **New Business: Producer Portal**





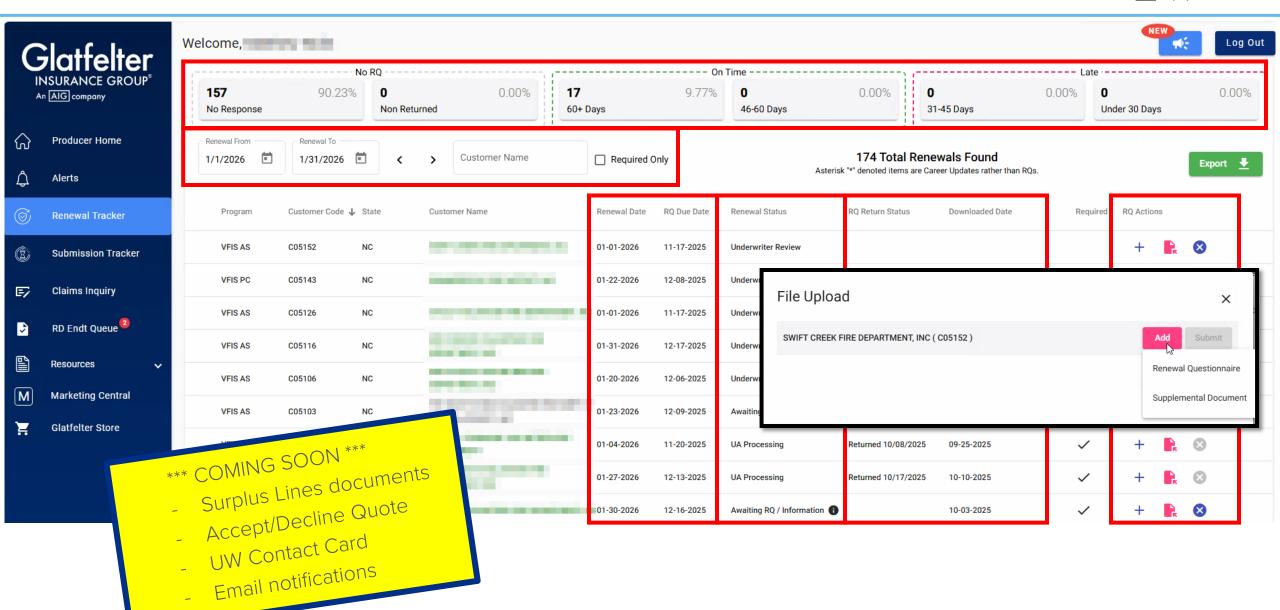
#### **Renewals: Best Practices**

- 1. Get and return RQ via Renewal Tracker
- 2. If an RQ is required, return it on-time.
- 3. If an RQ is not required...
  - a) Return one... or...
  - b) Indicate a non-return
- 4. Upload additional documents via Renewal Tracker.
- 5. Check the Status on the Renewal Tracker.
- 6. If working with a Regional Director, cc them.



#### Renewals: Producer Portal



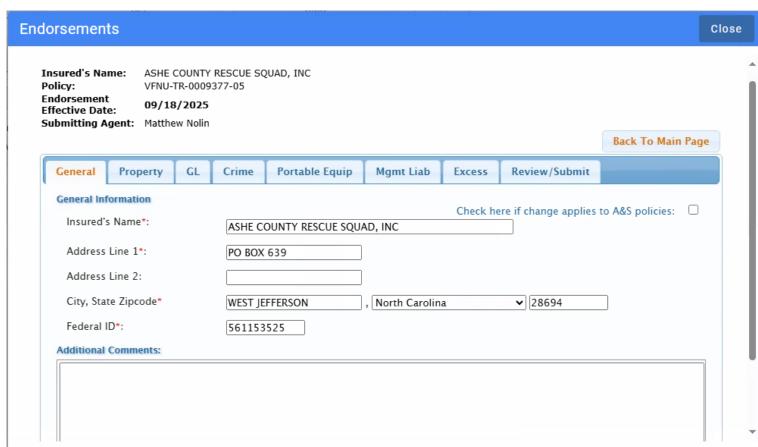


#### **Endorsements: Best Practices**



- 1. Use the Producer Portal.
- 2. Upload supplemental information with the request.
- 3. Reply to emails in a timely manner.
- 4. If working with a Regional Director, cc them.





### Service Standards:

	GH	GMC	GPE	VFIS A&S	VFIS P&C
NB Quote	30 business days	10 business days	20 business days	10 business days	10 business days
NB Issuance	10 business days	10 business days	15 business days	10 business days	10 business days
RN Quote	Renewal minus 15-30 days				
RN Issuance	10 business days	10 business days	15 business days	10 business days	10 business days
Endorsements	20 business days	10 business days	20 business days	15 business days	20 business days

If you have a specific "Need by" date, be sure to include it!
Use the Producer Portal to check the status and to engage

# QUESTIONS?

# Thank you!

